

Fixing Florida's Largest Sports Field System- A Cinderella Story

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WELCOME

FIXING FLORIDA'S LARGEST SPORT FIELD SYSTEM

GREG BROWN, PARKS AND ATHLETICS MANAGER



PRESENTATION OVERVIEW

- Hillsborough County Overview
- The Characters
- League Overview
- League Highlights
- Sports Field System Overview
- The Contracts
- Improving The Fields
- Major Projects
- The Care Plan
- A look at the changes
- Where we are now
- 4 Autonomous Mower trials
- A Look at the future

HCPRD OVERVIEW

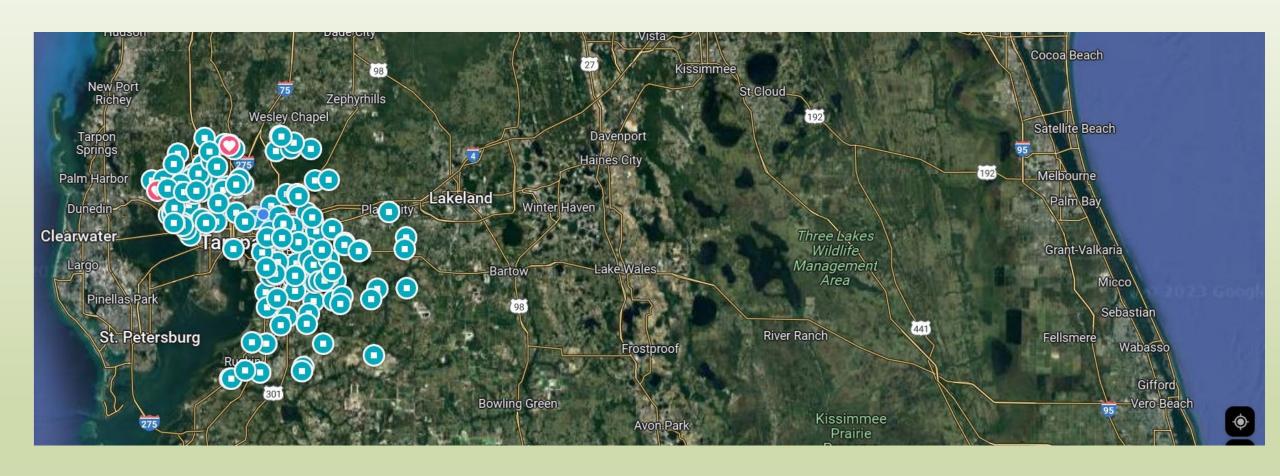
1,200 Sq miles 172 parks 253 Sports Fields (Football, Baseball, Softball, Soccer, Cricket and Lacrosse) (233 in Bermuda) **53 Recreation Centers** 113 Playgrounds 10 Fitness Zones Hundreds of hard courts 268 Fields Under Bermudagrass Care (Largest in Florida) Largest Sports Field System in Florida **50 Athletic Orgs** 40,000 Youth a night on fields 150 Million in Park Impact fee- Next 10 years \$3 Million for 37 Additional Pickle ball Courts this year 23 Synthetic Turf Fields Park Services completes about 8,000 work orders a year 44 Million dollar budget – Plus capital 368 FTE

HCPRD OVERVIEW

Capital Projects – Last 5 years

- 12 Synthetic Fields
- 5 splashpads- 5 more on the way
- Several New Parks
- 100 new batting cages
- Sodded with Bermuda over 220 sports fields
- New 85 Acre \$22 million Sportsplex Phase 1
- Multiple LED Sports Park Conversions
- 12 Fitness Zones going in
- 100 ongoing projects

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WHY CINDERELLA?

An abusive stepmother and two stepdaughters are invited to a royal ball, leaving behind their daughter and sister whom they call Cinderella. Her fairy godmother appears and grants Cinderella's wish to go to the ball, magically providing a coach, servants, a dress, and perfectly fitted glass slippers

THE CHARACTERS











THE HILLSBOROUGH STORY

The Characters

The Leagues

The Fields

The standard of care

Hillsborough Admin

The Staff

THE HILLSBOROUGH STORY

...In the beginning

The Characters

The Leagues – HI Cost Low Cost , 2013- Keys to the castle

The Fields – Haves and Have not

Standard of care – Low – Common ground mower, ants, min irr

Hillsborough Admin-Lower support and financing

The Staff – 2 staff to handle fires and compliance

Revenue - \$16,000 a year

THE HILLSBOROUGH STORY

In 2018 ...

The County

- Mid Year "we have 1.5 million"
- Formed the Central Division
- Began to build up Athletics
- Wrote, bid, and awarded contracts
- Began technology trials
- Been with County 5 years

Football Bealsville Eagles Brandon Bears Brandon Broncos Brandon Cowboys Seffner Seahawks Dover Patriots East Bay Buccaneers FishHawk Spartans Keystone Bills Lutz Chiefs New Tampa Wildcats Bay Area Jaguars Pinecrest Pilots Progress Village Panthers Riverview Raiders Turkey Creek Trojans Valrico Rams Westchase Colts Carrollwood Packers Tampa Bay Cardinals



Baseball Antioch Little League Bloomingdale Youth Baseball Association Citrus Park Youth Sports Association East Bay Youth Athletics Mango Youth Baseball & Softball FishHawk Youth Baseball Forest Hills Youth Baseball Keystone Little League Lutz Baseball North Tampa Athletics Association --- 2 locations North Brandon Youth Baseball Progress Village Little League South Brandon Sports Town and Country Baseball Pinecrest Little League



Soccer
West Florida Flames
Florida Hawks Futbol Club
Tampa Bay United
Players Club of Tampa Bay
Rural Youth Soccer Association
FC Tampa Rangers
Futbol Club of Tampa - Town & Country Competitive Soccer
Tampa Dynamo FC



Softball		
Brandon Velocity		
Miss Tampa Bay Softball		
Lutz Softball		
Lacrosse		
FishHawk Coyotes Lacrosse		
Cricket		
Tampa Cricket League		
Tampa Premier League		
International Cricket Association of Tampa		







RENTAL SITE OVERVIEW





Southshore Sportsplex

USE OVERVIEW

-233 fields (under care) 253 total -50 league partners -4,000 volunteer coaches -40,000 youth a night on fields -100 travel teams nightly



253 FIELDS TOTAL

- 111 Baseball Fields (59 Softball Fields)
- 53 Soccer Fields
- 30 Football Fields
- 30 Multipurpose Fields
- 5 Cricket Fields
- 3 Larcrosse Fields
- 21 Synthetic turf fields

PREMIER COMPETITION SITES

SouthShore

Skyway



PREMIER COMPETITION SITES



Improving The Fields

THE CONTRACTS

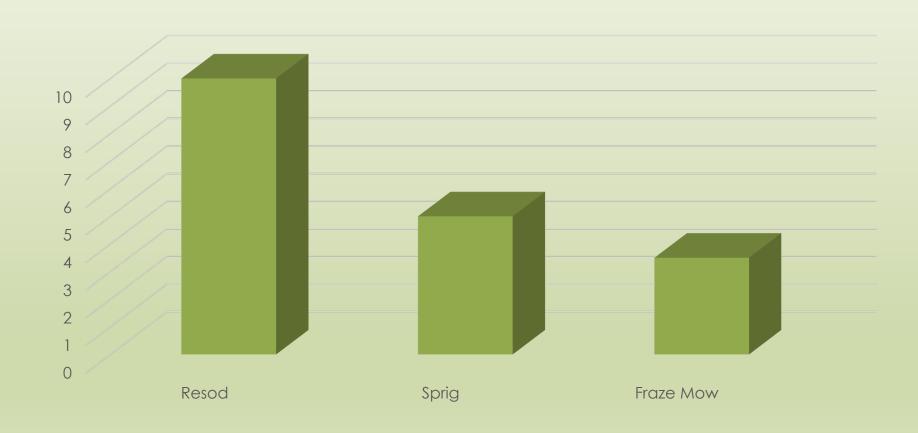
- Sod Conversion (now includes 2 levels of clay, and contract mowing)
- Irrigation Now includes Soil Scout
- Chemical and Cultural Practices
- Field Use Agreement



Award Results – \$10M Delta

Company 1	Company 2	WORLD SPORTS TURF AND MARKETING LLC Quote 231707
\$30M	\$19M	\$9M
30,008,235.45	19,064,721.50	5,000.00 9,281,942.00
		9,286,942.00
02/22/2019 13:57	02/15/2019 11:07	02/21/2019 23:35
No	No	Yes

Comparative Cost Options





- Grass Cultivars
 - Density / Wear Tolerance
 - Quick Recovery
- Overseed v.
 Pigment
 - Transition
 Problems
 - ShorterDormancy

Renovation Methodology

Step 4 Step Step 2 Step 3 Step 5 Step 6 Rototill/Spade Kill Grass / Laser Level Return Install Remove Glyphosate Irrigation **Field** Irrigation Sod/Sprigs (Hybrid Heads Heads Bermuda)

Spray



Irrigation Heads



Spader



Sod Installation









Challenges and Changes

- Irrigation Depth (age of fields / unknown utilities)
- Open field time
- Lips / Regrading ballfields (clay)
- Sod Repair
- Playing Immediately
- Mowing Immediately
- Planning changes
- Communication
- Covid 19



The Care Plan

THE CARE PLAN

Chemical and cultural



Mowing ,inspection, oversight



Sod and Clay renovation



Irrigation renovation



Clay maintenance



Irrigation maintenance



Updated Contracts

Sod Conversion (now includes 2 levels of clay, multiple repair size prices, and contract mowing)

Irrigation – Now includes Soil Scout

Chemical and Cultural Practices improved – More performance spec less a la carte

The Equipment

Best Practices - Mowing

















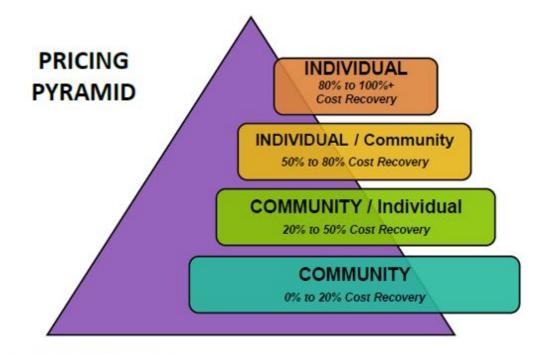
League Issues, Changes, Impacts



HILLSBOROUGH COUNTY

Cost Recovery Model

The model below demonstrates the pricing pyramid used in Hillsborough County's Parks Master Plan to recommend the County's targets for cost recovery by user type.





Implementation

SFA has delivered a set of recommendations and insights for implementation of the new Field Use Agreement. While not all recommendations can be outlined in this presentation, some key points include:

- The FUA should be structured as a one-year agreement with two (2) one-year auto renewals; both parties should maintain the right to terminate the agreement.
- The scholarship program should be initiated and awarded prior to the initiation of the new FUA.
- If a P3 model is offered at one location, this option should be considered at all viable locations.
- We will be asking for 3 votes from the Parks Advisory Board; Cost recovery percentage under the new FUA, New FUA structure, and P3



Parks Marine Address League Marine 2018 Median Incorne of Country Median Percent of Country Median Recovery Percent of Country Median Recovery								i,
Oscar Cooler Sports Complex		Lutz Cal Ripken Lutz Chiefs TBYFL Football FC Rangers Soccer Lutz Softball	\$	79,484	135%	35%		
Rodney Colson Sports Complex	770 Gerard Ave., Seffner, FL 33584	Tampa Premier League Cricket	\$	71,365	121%	35%		
Skyway Sports Complex	3901 George Road, Tampa, FL 33634	TBYFL Football Skyway Little Pony	\$	79,659	135%	35%		
Summerfield Sports Complex	11942 Big Bend Rd., Riverview, FL 33579	Tampa Dynamo FC Soccer	\$	72,388	123%	35%		
Timberlan Park	4905 W. Timberlan Street, Tampa, FL 33624	Carrollwood Saints TBYFL Football	\$	81,908	139%	35%		
Vance Vogel Sports Complex	13012 Bullfrog Creek Road, Gibsonton, FL 33534	East Bay Youth Sports Baseball East Bay Youth Sports Softball East Bay Bucs Football	\$	75,546	128%	35%		
Westchase Community Center	9791 Westchase Dr., Tampa FL 33626	Westchase Soccer Association	\$	89,014	151%	35%		
23% Cost Recovery								
Antioch Sports Complex	8510 Franklin Rd., Plant City, FL 33565	Antioch Little League	\$	60,667	103%	23%		
Dover Community Center and Sports Complex	2820 S. Gallagher Rd., Dover, FL 33527	Bullet Travel Baseball	\$	61,632	104%	23%		
E.L. Bing Sports Complex and Airport	7358 Taylor Rd., Seffner, FL 33584	Seffner Seahawks Football	\$	60,473	102%	23%		
Evans Park Community Center and Sports Complex	1104 N. Kingsway Rd., Seffner, FL 33584	Tampa Premier League Cricket	\$	61,075	104%	23%		
JC Handly Sports Complex	3104 S. Kings Ave., Brandon, FL 33511	Brandon Broncos Football West Florida Flames Soccer	\$	61,917	105%	23%		

Parts Harr	ne Address	League Marne	2018 M	Percent Percent	of County Medi	ge of Cost Recovery
35% Cost Recovery						
Bloomingdale Sports Complex	2215 Bloomingdale Ave, Valrico, FL 33596	Bloomingdale Cal Ripken Bloomingdale Youth Sports Softball	\$ 93,917	159%	35%	
Cross Creek Park	19025 Basset Creek Dr., Tampa, FL 33647	New Tampa Wildcats Football	\$ 90,580	154%	35%	
Eber Sports Complex	18050 Kinnan Street, Tampa, FL 33647	North Tampa Athletics Cal Ripken	\$ 98,461	167%	35%	
Ed Radice Sports Complex	14720 Ed Radice Dr. Tampa, FL 33626	Keystone Little League Keystone Softball Westchase Colts Football Tampa By United Soccer Adult County Softball	\$ 109,715	186%	35%	
Fishhawk Sports Complex	16112 Fishhawk Blvd., Lithia, FL 33547	FishHawk FBC Wolves Baseball FishHawk FYB Recreation Baseball Wolfpack Football FishHawk Florida Hawks Futbol Club Miss Tampa Bay Recreation Softball Lady Bandits Competitive Softball FishHawk Coyotes Lacrosse	\$ 112,845	191%	35%	
Keystone Community Center and Sports Complex	17928 Gunn Hwy, Odessa, FL 33556	Tampa Thunder Travel Rental Keystone Bills TBYFL Football	\$ 106,303	180%	35%	
New Tampa Sports Complex - Turner-Bartels Middle School	9020 Imperial Oak Boulevard, Tampa, FL 33647	North Tampa Athletics Cal Ripken	\$ 82,468	140%	35%	
Northdale Sports Complex	5354 Northdale Blvd., Tampa, FL 33624	Northdale Titans TBYFL Football	\$ 103,400	175%	35%	
Northlakes Community Center and Sports Complex	2640 N. Lakeview Drive, Tampa, FL 33618	Northwest Lacrosse Travel Ball Rental	\$ 79,434	135%	35%	

YSO Impact Examples

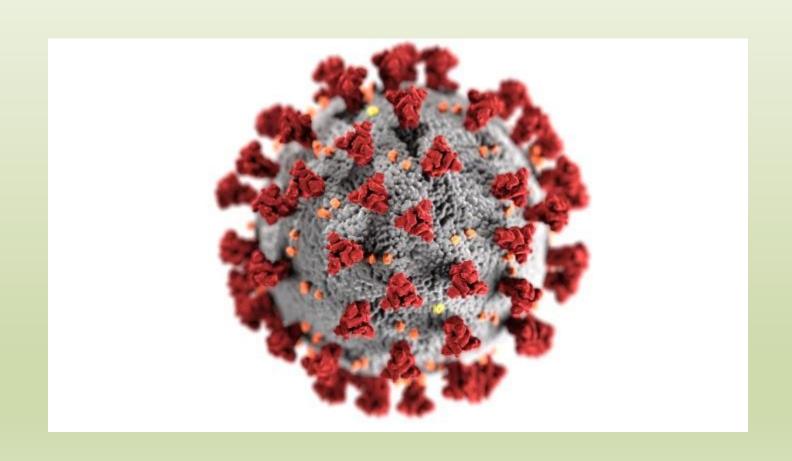
The table below shows the variance between the fees currently paid and the fees that would be required to reach specified cost recovery targets.

	Savings Under County Contract						
Organization	0% Cost	20% Cost	40% Cost	60% Cost	80% Cost	100% Cost	
	Recovery	Recovery	Recovery	Recovery	Recovery	Recovery	
Forest Hills Pony	\$48,000	\$31,000	\$14,000	(\$3,000)	(\$20,000)	(\$37,000)	
Keystone Little League	\$34,757	\$13,557	(\$7,643)	(\$28,843)	(\$50,043)	(\$71,243)	
Tampa Bay United	\$177,000	\$146,200	\$115,400	\$84,600	\$53,800	\$23,000	
FishHawk	\$123,656	\$62,656	\$1,656	(\$59,344)	(\$120,344)	(\$181,344)	
West Florida Flames	\$242,630	\$203,030	\$163,430	\$123,830	\$84,230	\$44,630	

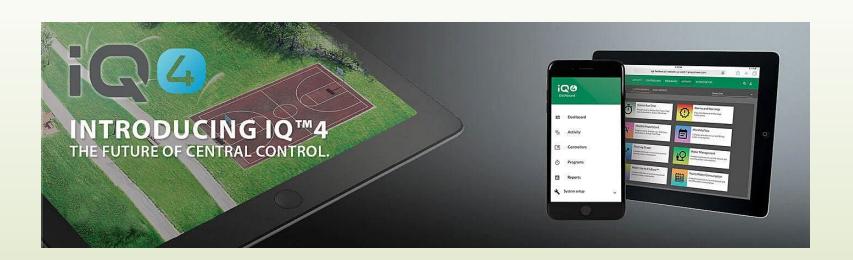


THE FUA OUTCOME

THE FUA OUTCOME



Embracing Technology













Control·Link® Control System

Cost per
Cell Based
Leagues (use history)
Assign an de-assign users
Set use times
Manual on
Post Storms
Camera

As well – Restrooms and courts

Onbase Automatic League Compliance System

First of its kind

Award winning

Free with trade

Soil Moisture Sensors

Hydra Scout

A small, robust, wireless buried sensor that was specifically designed to transmit from up to two metres below ground.

The Hydra Scout measures and transmits raw data to the network hourly for up to 20 years, including:

- Capacitive Moisture
- Temperature
- Electric Conductivity

Proprietary calculus is used to convert raw measurement data to Moisture content, Temperature and Salinity at the Soil Scout Hub Monitoring Service.



Base Station

Receives the signals from Scouts via a Receiving Antenna and uploads data to the Soil Scout Hub server using a cellular modem.

Typically pole or building mounted, it can provide up to 1,000m range for sensors [1].

The antenna type is chosen according to the specific needs of the site. Each Base Station can handle more than 1.000 Scouts.

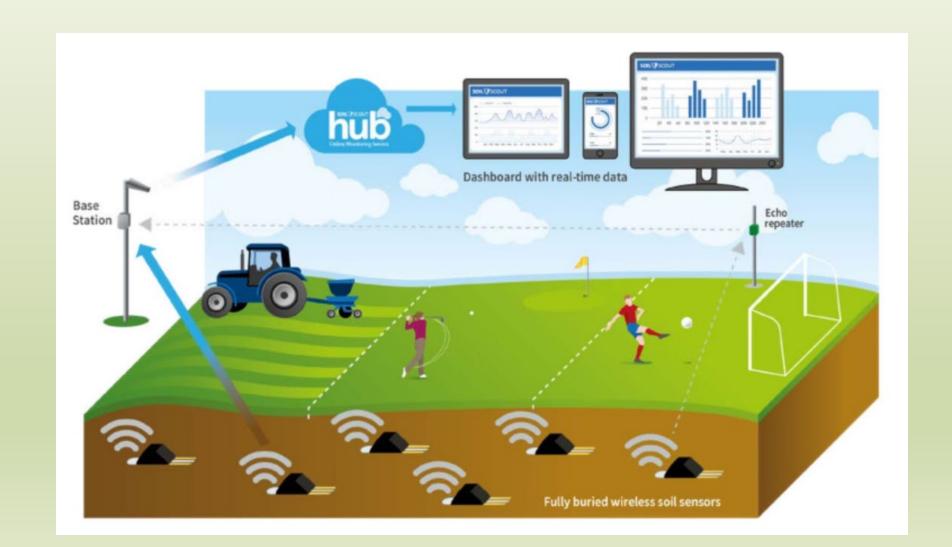


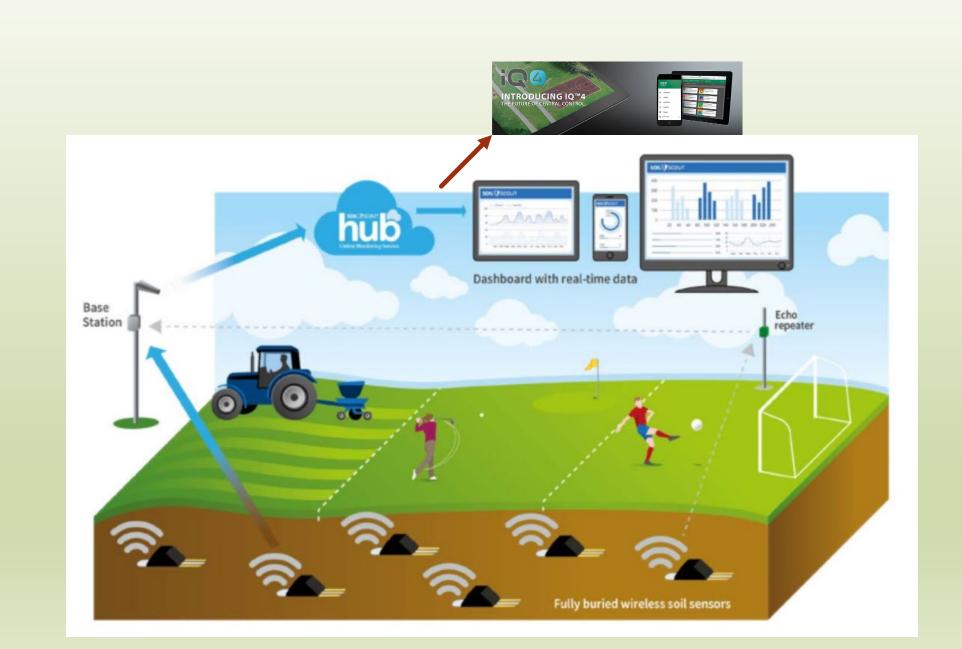
Echo Repeater

When direct transmission to the Base Station is not possible because of distance or topographical barriers, one or more solar powered Echo Repeaters can be used to forward the signal. Range over 5km line of sight.



- -20 Year in soil wireless sensor 100 percent solar to the cloud
- Low cost monitoring
- No 3g/5G cards etc
- Portable
- Reliable
- API for IQ shut OFF/ ON



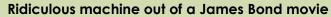


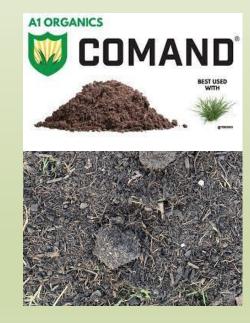
BLUETOOTH LOCKS











Black Gold



- No Sodding 6 weeks time
- Excludes (but not kills sting nematodes)
- 1/4 material can be swept into thatch or
- Helps break down thatch
- Retains water
- Nutrients



Major Projects

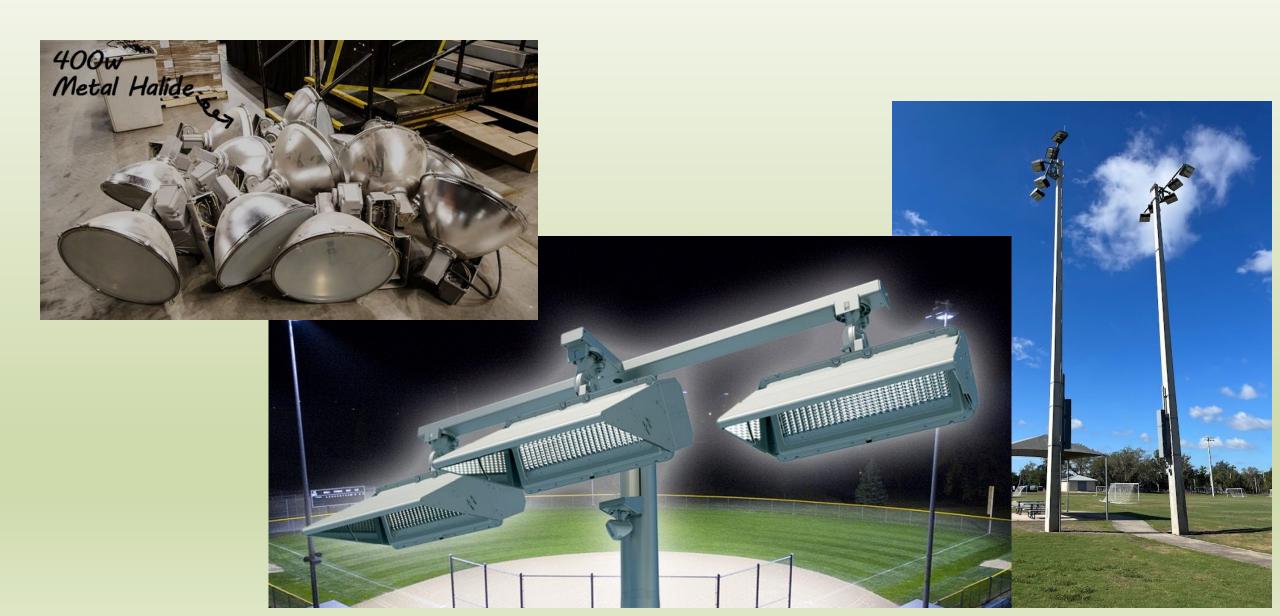
Field Improvements (Sod, Irr. Clay, Technology)

Synthetic Turf – From 10 to 22

Halide to LED conversion

Technology Upgrades

2020-? LED LIGHT PROJECT

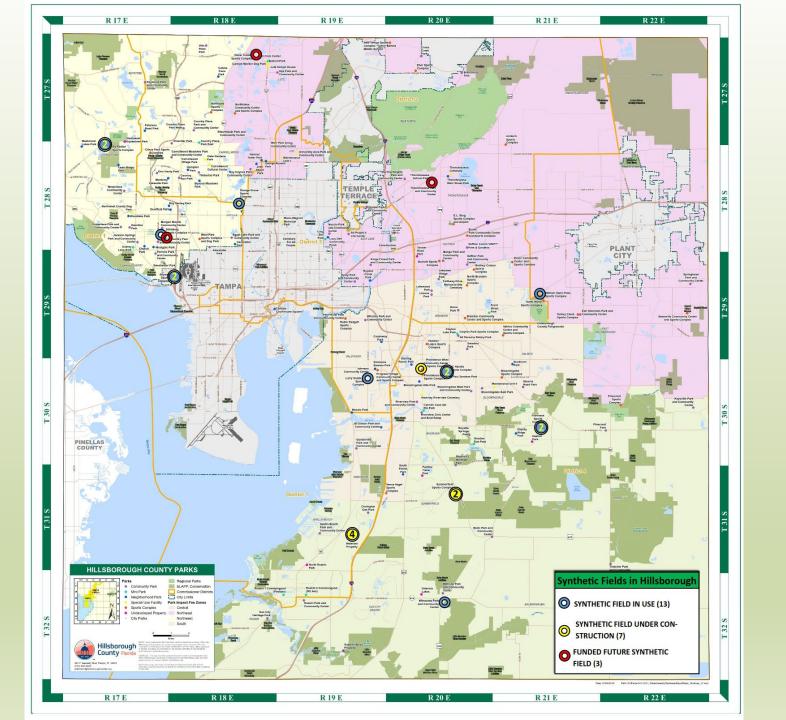


2021/2022 SYN TURF PROJECT

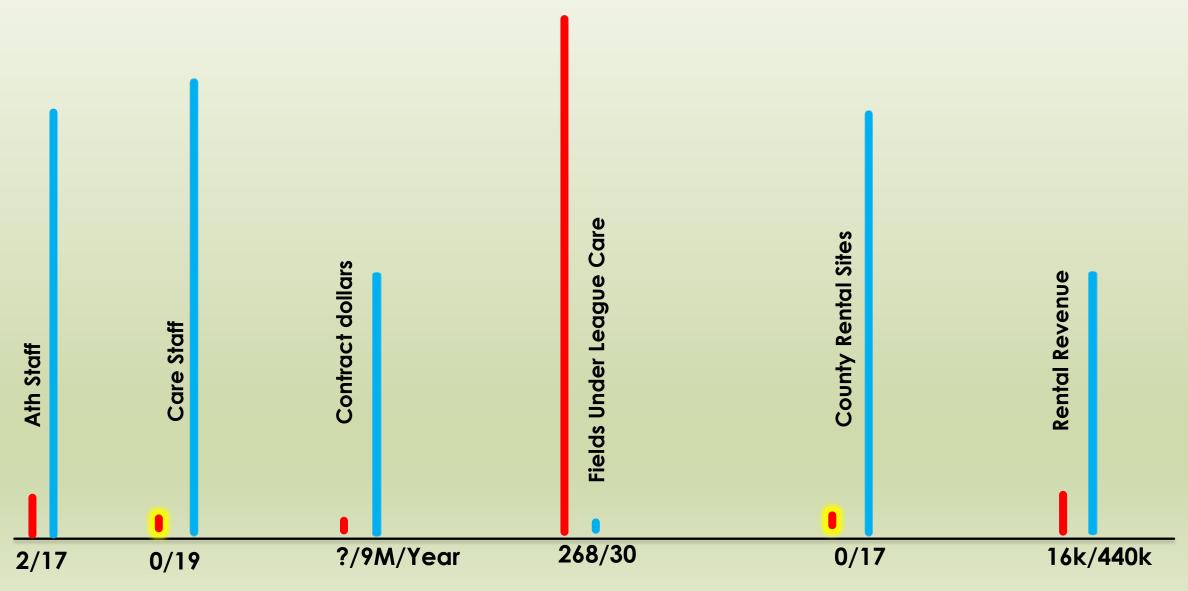


2021/2022 SYN TURF PROJECT





THE CHANGES



Lessons Learned

2023/2024 APRON PROJECT



APRON PROJECT



APRON PROJECT



APRON PROJECT





Autonomous mowers/ machines









Scythe





Husqvarna

X 3





Some or all of the following

- Guide wire
- Bounce and redirect
 - Radio signal
- GPS assisted navigation

Real Time Kinematics (RTK)





Inertial measurement unit (IMU)
HDR Cameras
GNSS- Global Navigation Satellite
System
Ultra Sonic Sensors



One time Mow



Continuous Mow .6 acres each



STILL STILL STILL

Costs



<u>Test one – 3x Husqvarna</u>

<u>Two times</u> Current Contractual Cost – To lease

<u>Test two – 2x Husqvarna Ceora Plus-</u> <u>9 Acres at Waller</u>

Proposal: JSM Services, Inc. proposes to sell two Ceora 546 and all necessary acce County Parks and Recreation for Keith Waller Soccer Complex. The Ceora 546 comes v warranty on parts and needs the cutting height calibration performed annually at \$600 service visits are performed at \$75 per hour.

Ceroa 546, drive unit	\$19,999.99 x 2	\$39,999.98
Ceora Razor 43M, cutting deck	\$7,999.99 x 2	\$15,999.98
Charging Station	\$1,699.99 x 2	\$ 3,399.98
Wheel brush kit	\$1,499.99 x 2	\$ 2,999.98
Support Plate	\$ 429.99 x 2	\$ 859.98
Reference Station	\$ 899.99	\$ 899.99
HSS Blades, 300 count	\$ 999.99	\$ 999.99
Cutting disc, (3)	\$ 377.97 x 2	\$ 755.94
9 7 7 (10/2/2)		

Total

\$65,915.82

+ 5k Install = \$71k

Current Contractual Cost = \$65,800 - \$75,200 (70/80 cuts)



Near InfraRed Drone Camera

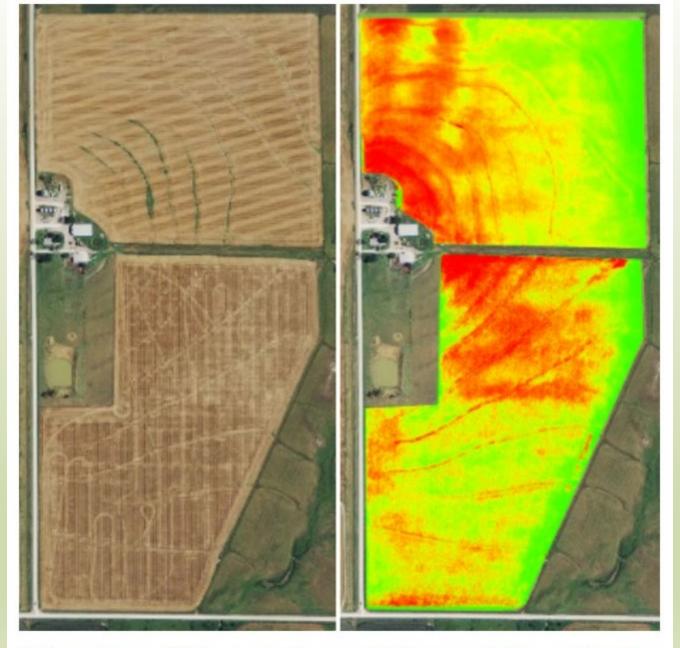


Color, NIR, and NDVI Imagery



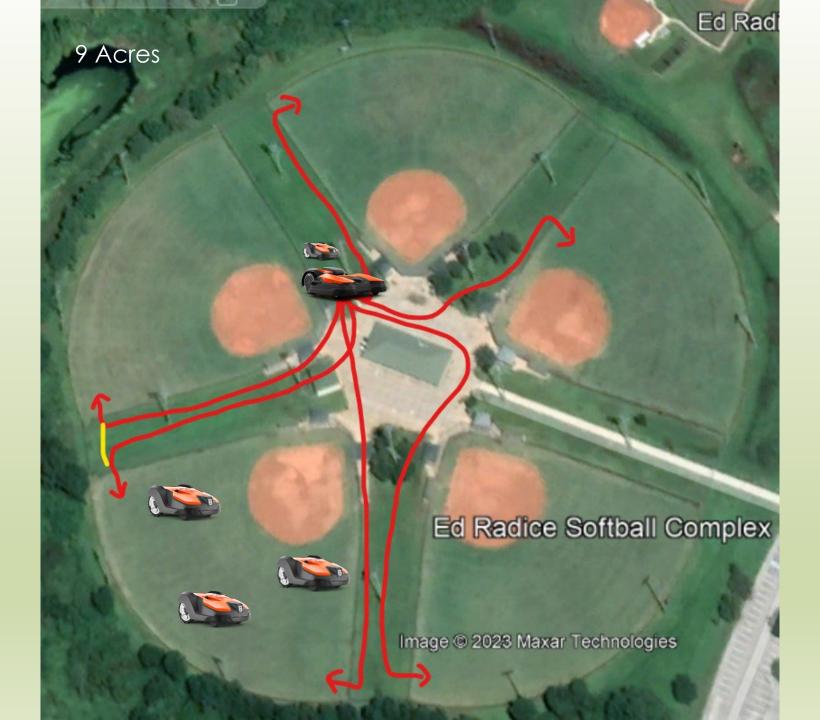
RGB Image NDVI Image

Normalized Difference Vegetative Index (NDVI) is a commonly provided index that assesses crop vigor based on a mathematical interpretation of color and near infrared data



(left image) Shows a field captured with a normal RGB camera. (right image) Shows the same field with the NDVI algorithm applied to it, captured with an NIR camera.









- Type of system (RTK, Camera, Roaming Other)
- Frequency of mowing
- Safety Features
- Site based or trailer based
- Fenced site, non fenced site multiple fences (hard ball)
- Common ground or sports facility
- Mowing window
- Cost
- Lease or buy
- Gas or electric
- Maintenance (at least a monthly if not more)
- And many more
- Winter? Move them?
- Irrigation run time
- Production and Buy in





Where we are now

- Currently meeting with leagues to go over the New FUA
- Finishing out our in house mowing and inspection crew and equipment
- 6 percent done adding Flow sensors
- Apron Project
- Bidding Autonomous Mowing out
- Adding Spectator Shade and Upgrading on site facilities
- Continuing to invest in Synthetic Turf

A Look To the Future

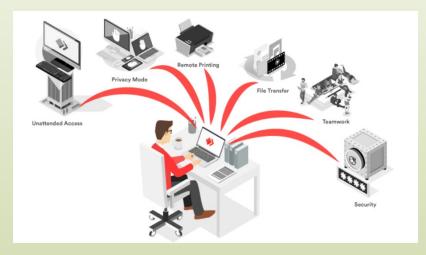












Continually improving remote access/control/ cameras

